

# DATA ROOM FOLDER STRUCTURE

Pharma Company Acquires Biotech Firm

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## **DATA ROOM FOLDER STRUCTURE**



#### 1. Executive Summaries

- 1.1. Confidential Information Memorandum
  - 1.1.1. Confidential Information Memorandum.pdf
- 1.2. Deal Overview
  - 1.2.1. Deal Summary & Highlights.pdf
  - 1.2.2. Deal Structure & Terms.pdf
  - 1.2.3. Key Players & Stakeholders.pdf 1.2.4. Timelines & Important Dates.pdf
- 1.3. Pitch Deck Materials
  - 1.3.1. Original Pitch Deck.ppt
  - 1.3.2. Updated Pitch Deck (if any).ppt
  - 1.3.3. Supplementary Materials (videos, brochures, etc.).zip
  - 1.3.4. Q&A from Pitch Sessions.pdf

#### **2.** Contracts

- 2.1. Client Contracts
- 2.2. Vendor Agreements
- 2.3. Real Estate Leases & Purchases
- 2.4. Mergers & Acquisitions

## 3. Corporate Governance

- 3.1. Holding Company
  - 3.1.1. Board Resolutions & Minutes 3.1.2. Shareholders' Agreements
  - 3.1.3. Articles of Incorporation
- 3.2. Operating Subsidiaries
  - 3.2.1. Bylaws & Charters
  - 3.2.2. Organizational Charts
  - 3.2.3. Subsidiary Specific Contracts
- 3.3. Foreign Subsidiaries
  - 3.3.1. Entity-specific Governance Docs
  - 3.3.2. Foreign Regulatory Compliance
  - 3.3.3. Foreign Tax Documents

#### 4. Claims, Disputes, and Litigation

- 4.1. Ongoing Litigation
- 4.2. Historical Litigation
- 4.3. Dispute Resolutions & Mediations

#### **5. Finance**

- 5.1. Financial Information
  - 5.1.1. Current & Historical Financial Statements.xlsx
  - 5.1.2. Projections.xlsx
  - 5.1.3. Schedules of Property and Equipment.xlsx

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- 5.2. Tax Information
  - 5.2.1. Federal Tax Return Filings.pdf 5.2.2. State Tax Return Filings.pdf
- 5.3. Financings
  - 5.3.1. Bridge Loan
  - 5.3.2. Promissory Notes
  - 5.3.3. A Round
  - 5.3.4. B Round
  - 5.3.5. C Round
  - 5.4. Notes and Borrowings
    - 5.4.1. Short-Term Notes
    - 5.4.2. Long-Term Borrowings

## **6.** Government and Regulatory

- 6.1. Compliance Certificates
- 6.2. Regulatory Filings
- 6.3. Health & Safety Standards

#### 7. Human Resources

- 7.1. Employee Data
  - 7.1.1. Organizational Charts.ppt
  - 7.1.2. Employee Compensation.xlsx
  - 7.1.3. Employment Agreements.pdf

# 8. Intellectual Property

- 8.1. Patents
  - 8.1.1. Design Patents
  - 8.1.2. Patent Applications
  - 8.1.3. Patent Dockets
  - 8.1.4. Patents Granted 8.1.5. Patents Licensed

## 9. Marketing, Brand, and Product

- 9.1. Brand Strategy & Positioning
- 9.2. Product Roadmaps
- 9.3. Market Research & Insights
- 9.4. Sales Information
  - 9.4.1. Sales Reports by Customer and Product Line.xlsx
  - 9.4.2. Sales Incentive Plans.pdf 9.5. Marketing Information
  - 9.5.1. Marketing Plan.ppt

# 10. Technology

- 10.1. Software
  - 10.1.1. Proprietary Software
  - 10.1.2. Third Party Licensed Software 10.1.3. Open Source Software

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#### 11. Assets

- 11.1. Listing of Assets
  - 11.1.1. Real Estate Documents.pdf
  - 11.1.2. Capital Expenditures.xlsx
  - 11.1.3. Inventory.pdf
  - 11.1.4. Furniture, Fixtures, and Equipment.pdf
- 11.2. Environmental Studies
  - 11.2.1. Phase 1 Studies.pdf
  - 11.2.2. Phase 2 Studies.pdf

### 12. Additional

- 12.1. Insurance Documents
  - 12.1.1. Insurance Policies.pdf
  - 12.1.2. Insurance Claims.pdf
- 12.2. Privacy & Data Security
  - 12.2.1. Privacy Policies.pdf
  - 12.2.2. Data Security Protocols.pdf
- 12.3. IT Systems & Networks
  - 12.3.1. Network Architecture.pdf
  - 12.3.2. Software Licenses.pdf
  - 12.3.3. IT Compliance.pdf